



STATE OF UTAH CONTRACT NUMBER: **MA1744**

6 pages

Contract last updated April 3, 2007

Revision number: 5

Purchasing Agent: BRENDA VELDEVERE
bveldevere@utah.gov or (801) 538-3142

ITEM: INTERACTIVE WHITE BOARDS AND LCD PANELS

ORDERING ADDRESS:

VENDOR: 11982F - A

TROXELL COMMUNICATIONS, INC
1905 W. 4700 S. #427
SLC UT 84118

REMITTANCE ADDRESS:

VENDOR: 11982F

TROXELL COMMUNICATIONS, INC
4830 SOUTH 38TH STREET
PHOENIX AZ 85040-2998

TELEPHONE:

(800) 578.8858

FAX NUMBER:

(801) 225-1938 TOLL FREE (800) 589.5939

CONTACT:

SUZANNE WRIGHT

EMAIL:

suzanne.wright@trox.com

BRAND/TRADE NAME:

HITACHI

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

4/01/2006 THROUGH 3/31/2008

DAYS REQUIRED FOR DELIVERY:

STOCK TO 30 DAYS ARO

MINIMUM ORDER:

ONE UNIT

OTHER CONDITIONS:

CONTRACT PERIOD IS FOR TWO YEARS, WITH THREE ONE-YEAR
OPTIONS TO RENEW AFTER 12/07/2005.

ORIGINATING SOLICITATION:

BV4903 OPENED 11/04/2003 AT 2:00 P.M.

REVISION #6:

CONTRACT HAS BEEN EXTENDED THROUGH 3/31/2008.

THIS IS A MULTIPLE AWARD CONTRACT.

**PLEASE SEE CONTRACTS
MA1744, MA1746 AND MA1747
BEFORE MAKING A PURCHASING DECISION.**

Hitachi

Hitachi Famly of Interactive Whiteboards, Panels, Tablets & Plasmas



The Starboard family includes a range of hardware configurations to fit all presentation, education and communication budgets and room environments. Our selection of interactive whiteboards, LCD panels, & wireless tablets make StarBoard the high-performance interactive presentation solution for education and business

All Starboard presentation products include Hitachi Software's Starboard Software, an easy-to-master suite of powerful presentation and conferencing tools tightly integrated with applications like Microsoft PowerPoint. Starboard software includes interactive annotation tools, handwriting and geometric object recognition capability and full conferencing features between LAN or WAN networked systems.

Interactive Boards



Model

Dimensions

MSRP

FOB Delievered, Education

FOB Delivered, Non-Education

Interactive Full Size Whiteboards

F63EWMWR	63" Diagonal WIRED Interactive Board	\$1,119.00	\$1,109.00	\$1,109.00
F63EWMWL	63" Diagonal WIRELESS Interactive Boar	\$1,319.00	\$1,229.00	\$1,229.00
F77EWMWR	77" Diagonal WIRED Interactive Board	\$1,399.00	\$1,239.00	\$1,239.00
F77EWMWL	77" Diagonal WIRELESS Interactive Boar	\$1,599.00	\$1,449.00	\$1,449.00
F82EWMWR	82" Diagonal WIRED Interactive Board	\$1,499.00	\$1,329.00	\$1,329.00
F82EWMWL	82" Diagonal WIRELESS Interactive Boar	\$1,699.00	\$1,549.00	\$1,549.00

Interactive Panels



Interactive LCD Panels

ST15XL1P	15" Interactive LCD Panel, Wired, XGA	\$1,795.00	\$1,479.00	\$1,479.00
ST17SXLP	17" Interactive LCD Panel, Wired, SXGA	\$1,995.00	\$1,599.00	\$1,599.00

Wireless Tablets



Interactive Wireless Tablets

BT-TABLET	Wireless	\$295.00	\$249.00	\$249.00
BT-1SYSTEM	Starboard BT-1 Freedom Tablet WITH Software	\$595.00	\$399.00	\$399.00

Plasma Digitizers

Interactive Plasma Digitizers

P50SXBDG	P50x Digitizer for Plasma Panel w/Softwa	\$3,000.00	\$2,649.00	\$2,649.00
P55SXBDG	P55X Digitizer for Plasma Panel w/Softwz	\$3,995.00	\$3,149.00	\$3,149.00

Onsite Demonstration, Training & Installation Available
 Suzanne Wright, Troxell Communications Salt Lake City
 Ph 800-578-8858 * Fax 800-589-5939 * suzanne.wright@trox.com

Accessories

ACCESSORIES

<u>Model</u>	<u>Dimensions</u>	<u>MSRP</u>	<u>FOB Delievered, Education</u>	<u>FOB Delivered, Non-Education</u>
FFLSTAND	Floor Stand for Electronic Whiteboards	\$325.00	\$269.99	\$269.99
P50XASDGPEM	P-50X SPARE PEN	\$149.00	\$125.00	\$125.00
ST15CASE	CARRYING CASE FOR ST-15XL	\$125.00	\$99.00	\$99.00
ST15PCAB3	STARBOARD T15XL AUDIO CABLE	\$15.99	\$11.99	\$11.99
ST15PEN-H	PEN HOLDER FOR ST-15XL	\$9.99	\$7.99	\$7.99
ST15KIT1	FLUSHMOUNT BRACKET FOR ST-15XL	\$150.00	\$119.00	\$119.00
ST15STND	REPLACEMENT STAND FOR ST-15XL	\$59.00	\$45.00	\$45.00
ST15PEN1	REPLACEMENT PEN--ST15XL/ST17SXL	\$99.00	\$79.00	\$79.00
ST15PEN-T	PEN TETHER FOR ST-15XL/ST17SXL	\$19.99	\$13.99	\$13.99
ST15PNTW	PEN TIP PULLER FOR ST15-XL/ST17SXL	\$9.99	\$7.99	\$7.99
ST15PWSY	POWER SUPPLY FOR ST15-XL/ST17SXL	\$34.99	\$24.99	\$24.99
PWRCABLE	POWER CABLE FOR ST15XL/ST17SXL	\$11.99	\$7.99	\$7.99
ST17CASE	CARRYING CASE FOR ST-17SXL	\$125.00	\$99.00	\$99.00
ST17PCAB3	STARBOARD T17SXL AUDIO CABLE	\$15.99	\$11.99	\$11.99
ST17STND	REPLACEMENT STAND FOR ST-17SXL	\$59.00	\$45.00	\$45.00
ST17PEN1	REPLACEMENT PEN--ST17SXL	\$99.00	\$79.00	\$79.00
F75ARSHT	FX77/F75 DRY ERASE ROLL SHEET	\$325.00	\$289.00	\$289.00
F75ADEPAC1	FX77/F75 DRY ERASE PKG (RI Sht & 4-Pen)	\$580.00	\$499.00	\$499.00
F60ARSHT	FX63/F60 DRY ERASE ROLL SHEET	\$325.00	\$289.00	\$289.00
F60ADEPAC1	FX63/F60 Dry Erase Pkg (RI Sht & 4pen)	\$580.00	\$499.00	\$499.00
FPENKIT4	FX/F SERIES FOUR PEN DRY ERASE KIT	\$285.00	\$269.00	\$269.00
FSERCABL	REPLACEMENT SERIAL CABLE	\$59.00	\$42.99	\$42.99
FPENPRO1	REPLACEMENT ELECTRONIC PROJ PEN	\$99.00	\$89.00	\$89.00
FPWRSUPL	REPLACEMENT POWER SUPPLY	\$80.00	\$69.00	\$69.00
FSRUSBCV	SERIAL TO USB CONVERTER CABLE	\$60.00	\$49.00	\$49.00
F60WLPOD	F60 SPARE WIRELESS POD	\$125.00	\$99.00	\$99.00
F75WLPOD	F-75 SPARE WIRELESS POD	\$125.00	\$99.00	\$99.00
SBEMPEN1	REPLACEMENT EM PEN	\$55.00	\$49.00	\$49.00
SBEMPEN2	ERGONOMIC EM PEN	\$89.00	\$79.00	\$79.00
SBEMPENT	EM PEN TETHER	\$15.00	\$12.99	\$12.99
SBEMCAB1	EM PANEL SERIAL CABLE (for SBEMPEN1)	\$59.00	\$41.99	\$41.99
SBEMCAB2	EM PANEL USB CABLE (for SBEMPEN1)	\$59.00	\$41.99	\$41.99
SBDVIVGA	EM PANEL DVI TO VGA (for SBEMPEN1)	\$59.00	\$49.00	\$49.00
SBDVIDVI	EM PANEL DVI TO DVI CABLE (for SBEMPEN1)	\$59.00	\$49.00	\$1,379.00
SBEMPWR1	EM PNL POWER SUPPLY & PWR CABLE	\$89.00	\$79.00	\$79.00
SBEMNIBS	REPLACEMENT EM PANEL PEN NIBS (4)	\$19.99	\$14.99	\$14.99
BT1TAB01	BT1 REPLACEMENT DIGITIZER (TABLET)	\$200.00	\$169.00	\$169.00
BT1PEN01	BLUETOOTH TABLET PEN	\$59.00	\$49.00	\$49.00
BTDON01	BLUETOOTH USB DONGLE	\$59.00	\$49.00	\$49.00

Onsite Demonstration, Training & Installation Available
 Suzanne Wright, Troxell Communications Salt Lake City
 Ph 800-578-8858 * Fax 800-589-5939 * suzanne.wright@trox.com

Accessories
Continued**ACCESSORIES, CONTINUED**

<u>Model</u>	<u>Dimensions</u>	<u>MSRP</u>	<u>FOB Delievered, Education</u>	<u>FOB Delivered, Non-Education</u>
BTBCHGR	BATTERY CHARGER	\$39.00	\$24.99	\$24.99
BT1PNRF	PEN TIP REFILL AND TOOLS	\$45.00	\$29.99	\$29.99
BT1USBCB	TABLET USB CABLE	\$9.99	\$6.99	\$6.99
BT1BCOVR	BATTERY COVER (PLASTIC PARTS)	\$9.99	\$5.99	\$5.99
SBSWVC01	STARBOARD SOFTWARE COMMERCIAL	\$150.00	\$125.99	\$125.99
SBSWVC02	STARBOARD SOFTWARE PERSONAL	\$150.00	\$125.99	\$125.99

Troxell
Service**TROXELL'S SERVICE GUARANTEE**

All units come full manufacturer's warranty . Simply contact Suzanne Wright at Troxell directly (800-578-8858; or via email at suzanne.wright@trox.com)

Onsite Demonstration, Training & Installation Available
Suzanne Wright, Troxell Communications Salt Lake City
Ph 800-578-8858 * Fax 800-589-5939 * suzanne.wright@trox.com



STATE OF UTAH CONTRACT NUMBER: **MA1744**

6 pages

Contract last updated April 3, 2007

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

FINET CODE (S):
20775000000-Projection Devices, Liquid Crystal Display (LCD)

REVISION HISTORY:

REVISION #2: PLEASE NOTE CORRECTION TO FAX NUMBER.
REVISION #3: CONTRACT HAS BEEN EXTENDED THROUGH 12/07/2006. ALSO NOTE CONTRACT HAS BEEN UPDATED
DECEMBER 2005
REVISION #4: CONTRACT HAS BEEN EXTENDED THROUGH March 31, 2007.
REVISION #5: MODELS HAVE BEEN UPDATED.